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# Terry J. Coniglio, Esq.

## *Mediator & Arbitrator*

As a lawyer, Mr. Coniglio's work with bills of lading, tariffs, service contracts, admiralty, maritime and transportation law led to his representation of Shippers, Consignees, Beneficial Cargo Owners ("BCOs"), VOCCs, NVOCCs, Marine Terminal Operators, Trucking Companies, International and Domestic Freight Forwarders, 3PLs and Ocean Transportation Intermediaries (licensed by the Federal Maritime Commission) during the 42 years he has been practicing law in these areas. Mr. Coniglio's practice involved handling various legal matters, including the creation and drafting of bills of lading for both VOCCS and NVOCCS, handling litigation in federal and state courts related to cargo and equipment/ chassis movement, detention, demurrage and per diem and his involvement in resolving legal disputes concerning truck, rail and ocean transportation as well as his experience in the purchase and sale of goods in both export and import and logistics disputes.

Mr. Coniglio served as outside general counsel for a major exporter (a Top 100 JOC Exporter) of Animal Feed and Grain from 1989-2015, whose export volume grew to approximately 37,000 TEUs per year from the U.S. to the Far East and Middle East. In that capacity, he was involved in legal matters for that firm including product quality disputes, domestic and international trade terms issues, product sales contracts, transfers of ownership in international trade, and matters involving logistics companies. Mr. Coniglio also taught MBA program business law classes for several years.

### **Practice Areas**

Matters involving maritime and admiralty, cargo claims (C.O.G.S.A., Harter Act, Hague-Visby Rules, Carmack Amendment), tariffs, bills of lading, rights of lien and stoppage in transitu, demurrage, detention, dock damage, delivery delay, Service Contracts, NSAs, NRAs, Preferential Assignment Agreements, Ocean Carriers, Motor Carriers, Property Brokers, Rail Carriers, Ocean Transportation Intermediaries, warehouseman, stevedoring agreements, logistics agreements, cooperative working agreements, Domestic and International Sales Transactions (UN CISG), Transfer of Ownership in International Trade and more.

### **Previous Experience**

Mr. Coniglio began his career upon graduation from college immediately training with the two United States' premier vessel operating ocean common carriers (VOCCs) in the ports of Houston, TX, New York, NY, Elizabeth, NJ, Philadelphia, PA, Oakland, CA and Long Beach, CA. From 1973-1980, he held various positions which were directly involved in cargo booking and movement planning, vessel operations, cargo loading and storage operations, stevedoring, vessel stowage, international and domestic documentation (bill of lading creation, rating, tariff administration, management and disposition), freight release, stoppage in transit (stoppage in transitu), cargo redirection, bill of lading amendment, tariff rating and rule development, filing and interpretation, and the mediation of competing cargo interests and the handling of various cargo claims (dry and temperature controlled cargo) under issued bills of lading as an ocean carrier representative.

All of the foregoing involved water, truck and rail modes of transportation, containerization, break bulk and associated management decisionmaking.

### **Organizations & Admissions**

- The Maritime Law Association of the United States (Proctor in Admiralty)
- Supreme Court of the United States of America
- United States Court of Appeals for the Ninth Circuit
- United States District Court for the Central, Northern and Southern Districts of California
- United States Court of International Trade
- United States Court of Appeals for the District of Columbia Circuit
- Federal Maritime Commission
- State Bar of California, 1980
- District of Columbia Court of Appeals

### **Education**

- J.D., Western State University College of Law, 1979
- B.S., California State University, Long Beach, 1973

*Mr. Coniglio is admitted in California and the District of Columbia and is available nationwide, subject to applicable state law admission requirements being met.*